

Curriculum Vitae – Fabio Paglieri

Personal Data

Born Savona, 8 March 1976
Office Via S. Martino della Battaglia 44, 00185 Roma, Italy
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E-mail fabio.paglieri@istc.cnr.it
Webpage <http://www.istc.cnr.it/it/people/fabio-paglieri>
Civil status Married, two sons
Position Researcher at the Institute for Cognitive Science and Technologies of the CNR, Roma

Education

2006 PhD in *Cognitive Sciences* (with honors), University of Siena, Italy
2001 MA in *Communication Sciences*, University of Siena, Italy. Final grade: 110/110 cum laude

Grants, contracts, bursaries and teaching experience

2010-... Permanent research position at the Institute for Cognitive Sciences and Technologies, CNR Roma, IT (since April 1, 2010)
2013-2019 National licence (ASN) as Associate Professor in Logic, History and Philosophy of Science (11-C2, II fascia; since December 4, 2013)
2013-2016 Instructor in “Logic and critical thinking” at the LUISS University, Rome (8 modules of 15 hours each)
2010 Selected as journal keeper for *Nature’s* 2010 Post Doc Journal (first entry: April 2010)
2010 ESF Short Term Mobility grant, Georgia State University, Atlanta, US
2009-2010 American Society of Primatologists grant (with E. Addessi), Institute for Cognitive Sciences and Technologies, CNR Roma, IT
2009-2014 Assistant lecturer (“cultore della materia”) in the course on “Psychology and economics” (C. Castelfranchi) at the LUISS University, Rome
2007-2010 Research contract, Institute for Cognitive Sciences and Technologies, CNR Roma, IT
2008 ESF Short Term Mobility grant, University of Bristol, UK
2007-2008 Research grant, Consiglio Nazionale delle Ricerche, Roma, IT
2006-2007 Research contract, Institute for Cognitive Sciences and Technologies, CNR Roma, IT
2006 EU travel grant, University of Bristol, UK, and University of Oslo, NO
2005-2006 Research contract, University of Siena and Institute for Cognitive Sciences and Technologies, CNR Roma, IT
2001-2004 PhD fellowship in Cognitive Sciences, University of Siena, IT
2003-2004 Visiting scholar at the Institute for Logic, Language and Computation (ILLC), University of Amsterdam, NL
1998-1999 Erasmus/Socrates fellowship in Communication Sciences, University of Groningen, NL

Languages

Italian Native speaker
English Excellent fluency, both in speech and in writing

Computer skills

Excellent expertise with Windows and MacOS (Apple) operating systems

Good competences in web-design and mark-up languages (HTML)

Research interests

Cognitive and social psychology, cognitive primatology, philosophy of reasoning, philosophy of mind and theories of intentional action, behavioural economics, with special emphasis on the following areas:

- the role of time and risk in decision-making (intertemporal choice, temporal preferences, time discounting, risky choices, impulsivity, self-control)
- cognitive analysis of intentional processes, in particular re: interactions between motivational and epistemic factors (belief-mediated goal-processing)
- argumentation theories, critical thinking, and the study of persuasion and negotiation
- models of belief dynamics and theories of trust
- the role of social interactions and communication dynamics in the development of the self and of metacognitive capacities (consciousness, mindreading, anticipation)

Editorial activities

Naturejobs Postdoc Journal keeper for the year 2010, following public selection. List of entries:

- 07 April 2010: "Fight or flight?" (<http://www.nature.com/naturejobs/2010/100408/full/nj7290-1.html>)
- 22 April 2010: "The junior senior supervisor", *Nature* 464, p. 1233 (column)
(<http://www.nature.com/naturejobs/2010/100422/pdf/nj7292-1233b.pdf>)
- 28 July 2010: "Discipline beyond disciplines" (<http://www.nature.com/naturejobs/2010/100729/full/nj7306-1.html>)
- 19 January 2011: "Confessions of a procrastinator", *Nature* 469, p. 435 (column)
(<http://www.nature.com/naturejobs/2011/110120/pdf/nj7330-435a.pdf>)
- 16 February 2011: "The breeding of researchers" (<http://www.nature.com/naturejobs/2011/110217/full/nj7334-1.html>)

Associate Editor of *Topoi. An International Review of Philosophy*, jointly with E. Bencivenga, General Editor (since 2007) – sole Editor-in-chief from January 2012 onward

Editor-in-chief of *Sistemi Intelligenti* (since 2012)

Series editor of *Studies in Logic and Argumentation* (with D. Gabbay, T. Bench-Capon, P. M. Dung, M. Guarini, L. Rips, J. Woods), College Publications, London (since 2008)

Member of the Editorial Board of *Journal of the Experimental Analysis of Behavior* (since 2016), *Argument & Computation* (since 2010) and *Sistemi Intelligenti* (since 2009)

Ad hoc referee for the following journals (since 2004):

Journal of Experimental Psychology: General; Mind & Language; Artificial Intelligence; PlosONE; Synthese; Erkenntnis; IEEE Intelligent Systems; Journal of Philosophical Logic; Journal of Applied Logic; Topoi; Journal of Pragmatics; Psychonomic Bulletin & Review; Psychological Research; Journal of the Experimental Analysis of Behavior; Behavior Research Methods; Cognitive Processing; Cognitive Systems Research; Motivation & Learning; Argumentation; Argument & Computation; Informal Logic; Computers & Education; International Journal of Artificial Intelligence; JASSS; Giornale Italiano di Psicologia; Sistemi Intelligenti

Publications

Books

- Paglieri, F. (in preparation). *Mente e tempo. La rappresentazione cognitiva dei processi temporali*. Mondadori, Milano (collana "Forma Mentis").
- Paglieri, F. (2016). *La cura della ragione*. Il Mulino, Bologna (collana "Intersezioni").
- Paglieri, F. (2014). *Saper aspettare*. Il Mulino, Bologna (collana "Farsi un'idea").

Journal articles

- Paglieri, F. (2016). "Social choice for one: On the rationality of intertemporal decisions". *Behavioural Processes*, 127, pp. 97-108.
- Paglieri, F. (2016). "A plea for ecological argument technologies". *Philosophy & Technology*, forthcoming.
- Mercier, H., Boudry, M., Paglieri, F., Trouche, E. (in press). "Natural born arguers: Teaching how to make the best of our reasoning abilities". *Educational Psychologist*, forthcoming. doi:10.1080/00461520.2016.1207537
- Coelho, S., Guerreiro, M., Chester, C., Silva, D., Maroco, J., Paglieri, F., de Mendonça, A. (in press), "Delay discounting in mild cognitive impairment". *Journal of Clinical and Experimental Neuropsychology*, forthcoming.
- Coelho, S., Guerreiro, M., Chester, C., Silva, D., Maroco, J., Coelho, M., Paglieri, F., de Mendonça, A. (2016), "Time perception in mild cognitive impairment: Interval length and subjective passage of time". *Journal of the International Neuroscience Society* 22(7), pp. 755-764.
- Felletti, S., Paglieri, F. (2016). "The illusionist and the folks. On the role of conscious planning in intentionality judgments". *Philosophical Psychology* 29(6), pp. 871-888.
- Addressi, E., Adriani, W., De Petrillo, F., Laviola, G., Mirolli, M., Parisi, D., Petrosino, G., Ventricelli, M., Zoratto, F., Paglieri, F. (2015). "Basi neurobiologiche del gioco d'azzardo: il contributo integrato di psicobiologia, etologia cognitiva e robotica". *Sistemi Intelligenti* 27(3), pp. 561-614.
- Boudry, M., Paglieri, F., Pigliucci, M. (2015). "The fake, the flimsy, and the fallacious: Demarcating arguments in real life". *Argumentation* 29(4), pp. 431-456.
- Bellagamba, F., Addressi, E., Focaroli, V., Pecora, G., Maggiorelli, V., Pace, B., Paglieri, F. (2015). "False belief understanding and "cool" inhibitory control in 3- and 4-years-old Italian children". *Frontiers in Psychology* 6:872. doi: 10.3389/fpsyg.2015.00872
- Paglieri, F., Parisi, D., Patacchiola, M., Petrosino, G. (2015). "Investigating intertemporal choice through experimental evolutionary robotics". *Behavioural Processes* 115, pp. 1-18.
- Paglieri, F. (2015). "Bogency and goodacies: On argument quality in virtue argumentation theory". *Informal Logic* 35(1), pp. 65-87.
- Paglieri, F., Addressi, E., Sbaffi, A., Tasselli, I., Delfino, A. (2015). "Is it patience or motivation? On motivational confounds in intertemporal choice tasks". *Journal of the Experimental Analysis of Behavior* 103 (1), pp. 196-217.
- Paglieri, F. (2014). Accepted by whom? On the empirical roots of Aristotle's dialectic. *Revue Internationale de Philosophie* 270, pp. 393-402.
- Paglieri, F., Addressi, E., De Petrillo, F., Laviola, G., Mirolli, M., Parisi, D., Petrosino, G., Ventricelli, M., Zoratto, F., Adriani, W. (2014). "Nonhuman gamblers: lessons from rodents, primates, and robots". *Frontiers in Behavioral Neuroscience*, 8:33. doi: 10.3389/fnbeh.2014.00033
- Paglieri, F. (2014). "Nothing persuades like success: reflections on partially and over-successful persuasion – a reply to Debowska-Kozłowska". *Argumentation* 28 (3), pp. 341-348.
- Paglieri, F. (2014). "Menti in crisi: per una scienza cognitiva della crisi economica, sociale e politica". *Sistemi Intelligenti* 26 (1), pp. 171-172.
- Paglieri, F., Castelfranchi, C. (2014). "Trust, relevance, and arguments". *Argument & Computation* 5 (2-3), pp. 216-236.
- Paglieri, F., Castelfranchi, C., da Costa Pereira, C., Falcone, R., Tettamanzi, A., Villata, S. (2014). "Trusting the message and the messenger: feedback dynamics from information quality to source evaluation". *Computational and Mathematical Organization Theory*, 20 (2), pp. 176-194.
- Addressi, A., Bellagamba, F., Delfino, A., De Petrillo, F., Focaroli, V., Macchitella, L., Maggiorelli, V., Pace, B.,

- Pecora, G., Rossi, S., Sbaffi, A., Tasselli, M. I., Paglieri, F. (2014). "Waiting by mistake: symbolic representation of rewards modulates intertemporal choice in capuchin monkeys, preschool children and adult humans". *Cognition* 130 (3), pp. 428-441.
- Beran, M., Evans, T., Paglieri, F., McIntyre, J., Addessi, E., Hopkins, W. (2014). "Chimpanzees (*Pan troglodytes*) can wait, when they choose to: a study with the hybrid delay task". *Animal Cognition* 17 (2), pp. 197-205.
- Paglieri, F. (2013). "The costs of delay. Waiting vs. postponing in intertemporal choice". *Journal of the Experimental Analysis of Behavior* 99 (3), pp. 362-377.
- Paglieri, F. (2013). "Choosing to argue: towards a theory of argumentative decisions". *Journal of Pragmatics* 59 (B), pp. 153-163.
- Paglieri, F., Focaroli, V., Bramlett, J., Tierno, V., McIntyre, J., Addessi, E., Evans, T., Beran, M. (2013). "The hybrid delay task: Can capuchin monkeys (*Cebus apella*) sustain a delay after an initial choice to do so?". *Behavioural Processes* 94, pp. 45-54.
- Paglieri, F., Borghi, A., Colzato, L., Hommel, B., & Scorolli, C. (2013). "Heaven can wait: how religion modulates temporal discounting". *Psychological Research* 77 (6) pp. 738-747.
- Paglieri, F., Scorolli, C., Borghi, A. (2013). "Modelli evolutivisti e differenze religiose: alcuni problemi". *Sistemi Intelligenti* 25 (2), pp. 359-366.
- Paglieri, F. (2013). "Fidarsi o non fidarsi degli ambienti digitali?". *Sistemi Intelligenti* 25 (2), pp. 417-420.
- Paglieri, F. (2013). "Dalla fiducia nel sopruso alla fiducia nel diritto: riflessioni sulla crisi della politica italiana". *Sistemi Intelligenti* 25 (1), pp. 138-152.
- Addessi, E., Paglieri, F., Beran, M., Evans, T., Macchitella, L., De Petrillo, F., Focaroli, V. (2013). "Delay choice versus delay maintenance: different measures of delayed gratification in capuchin monkeys (*Cebus apella*)". *Journal of Comparative Psychology* 127 (4), 392-398.
- Ventricelli, M., Focaroli, V., De Petrillo, F., Macchitella, L., Paglieri, F., & Addessi, E. (2013). "How capuchin monkeys (*Cebus apella*) behaviorally cope with increasing delay in a self-control task". *Behavioural Processes* 100, pp. 146-152.
- Paglieri, F. (2012). "Le intenzioni fra filosofia e scienze cognitive. Note sul convegno *Intentions: Philosophical and Empirical Issues*, Roma, 29-30 Novembre 2012". *Rivista di Filosofia Neo-Scolastica* 104 (4), pp. 777-783.
- Paglieri, F. (2012). "Argomentazione, decisione e razionalità". *Sistemi Intelligenti* 24 (3), pp. 415-431.
- Villata, S., Falcone, R., da Costa Pereira, C., Castelfranchi, C., Tettamanzi, A., Paglieri, F. (2012). "Comunicazione e fiducia: un modello ad agenti su qualità delle informazioni e valutazione delle fonti". *Sistemi Intelligenti* 24 (3), pp. 559-579.
- Paglieri, F. (2012). "Quale futuro per *Sistemi Intelligenti*?". *Sistemi Intelligenti* 24 (2), pp. 357-365.
- Paglieri, F. (2012). "Estendere la volontà: si può fare?". *Sistemi Intelligenti* 24 (1), pp. 87-98.
- Evans, T., Beran, M., Paglieri, F., Addessi, E. (2012). "Delaying gratification for food and tokens in capuchin monkeys (*Cebus apella*) and chimpanzees (*Pan troglodytes*): When quantity is salient, symbolic stimuli do not improve performance". *Animal Cognition* 15, pp. 539-548.
- Addessi, E., Paglieri, F., Focaroli, V. (2011). "The ecological rationality of delay tolerance: insights from capuchin monkeys". *Cognition* 119, pp. 142-147.
- Paglieri, F., Woods, J. (2011). "Enthymemes: from reconstruction to understanding". *Argumentation* 25 (2), pp. 127-139.
- Paglieri, F., Woods, J. (2011). "Enthymematic parsimony". *Synthese* 178, pp. 461-501.
- Paglieri, F. (2010). "La struttura temporale dell'azione intenzionale: illusione della volontà o illusione delle neuroscienze?". *Sistemi Intelligenti* 22 (2), pp. 347-355.
- Paglieri, F., Castelfranchi, C. (2010). "Why arguing? Towards a costs-benefits analysis of argumentation". *Argument & Computation* 1 (1), pp. 71-91.
- Paglieri, F. (2009). "La filosofia sperimentale: distinzioni e cautele". *Sistemi Intelligenti* 21 (2), pp. 355-369.
- Paglieri, F., Castelfranchi, C. (2008). "More than control freaks: Evaluative and motivational functions of goals". *Behavioral and Brain Sciences* 31 (1), pp. 35-36.
- Paglieri, F., Castelfranchi, C. (2008). "Decidere il futuro: scelta intertemporale e teoria degli scopi". *Giornale Italiano di Psicologia* 35 (4), pp. 743-776 (target article).
- Paglieri, F., Castelfranchi, C. (2008). "Il futuro non è deciso: risposte ai commenti". *Giornale Italiano di Psicologia* 35 (4), pp. 807-824 (reply to commentaries).

- Pagliari, F., Castelfranchi, C. (2008). "Cambiare la mente: mindreading, azione intenzionale e coscienza". *Sistemi Intelligenti* 20 (3), pp. 489-520.
- Pagliari, F., Manzotti, R. (2008). "La coscienza nelle scienze cognitive". *Sistemi Intelligenti* 20 (3), pp.365-370.
- Pagliari, F. (2007). "Changing minds: The role of beliefs in cognitive dynamics". *Synthese* 155 (2), pp. 163-166.
- Castelfranchi, C., Paglieri, F. (2007). "The role of beliefs in goal dynamics: Prolegomena to a constructive theory of intentions". *Synthese* 155 (2), pp. 237-263.
- Pagliari, F. (2006). "Regole di gioco e norme sociali: crescere fra obbedienza e trasgressione". *Cittadini in crescita* 2/2006, pp. 44-61.
- Pagliari, F. (2005). "Play, games, and philosophy". *Topoi* 24 (2), pp. 117-123.
- Pagliari, F. (2005). "Playing by and with the rules: Norms and morality in play development". *Topoi* 24 (2), pp. 149-167.
- Pagliari, F. (2003). "Progettare il gioco. Elementi di interazione ludica nel nuovo parco". *Il Veltro* 47, pp. 295-310.
- Pagliari, F. (2002). "Credendo di giocare. Verso un'interpretazione cognitivista dei processi ludici". *Sistemi Intelligenti* 14 (3), pp. 371-415.

Edited books

- Bex, F., Grasso, F., Green, N., Paglieri, F., Reed, C. (eds.) (exp. 2017). *Argument technologies: Theory, analysis and applications*. London, College Publications.
- Pagliari, F., L. Bonelli, S. Felletti (eds.) (2016). *The psychology of argument: Cognitive approaches to argumentation and persuasion*. London, College Publications, 424 pp.
- Pagliari, F., Tummolini, L., Falcone, R., Miceli, M. (eds.) (2012). *The goals of cognition: Essays in honour of Cristiano Castelfranchi*. London, College Publications, 870 pp.
- Pagliari, F. (ed.) (2012). *Consciousness in interaction: The role of the natural and social environment in shaping consciousness*. Amsterdam, John Benjamins, 404 pp.

Edited journal issues

- Pagliari, F., Reed, C. (eds.) (exp. 2017). Title: *Arguing on the Web 2.0*. Special issue of *Philosophy & Technology*, forthcoming in 2016.
- Pagliari, F. (ed.) (2014). Title: *Trust, argumentation and technology*. Special issue of *Argument & Computation*, 5 (2-3), September 2014.
- Pagliari, F., Schlosser, M. (eds.) (2014). Title: *Intentions: empirical and philosophical issues*. Special issue of *Topoi*, 33 (1), March 2014.
- Pagliari, F. (ed.) (2012). Title: *Argomentazione, processi cognitivi e nuove tecnologie*. Special issue of *Sistemi Intelligenti*, 24 (3), December 2012.
- Pagliari, F., Tsakiris, M., Vierkant, T. (eds.) (2009). Title: *Consciousness studies*. Special issue of *Psyche*, 15 (1), February 2009.
- Pagliari, F., Manzotti, R. (eds.) (2008). Title: *La coscienza nelle scienze cognitive*. Special issue of *Sistemi Intelligenti*, 20 (3), December 2008.
- Pagliari, F. (ed.) (2007). Title: *Changing minds: The role of beliefs in cognitive dynamics*. Special issue of *Synthese: Knowledge, Rationality, and Action*, 155 (2), March 2007.
- Pagliari, F. (ed.) (2005). Title: *Play, games and philosophy*. Special issue of *Topoi*, 24 (2), September 2005.

Book chapters

- Pagliari, F. (in press). "On the rationality of argumentative decisions". In F. Bex, F. Grasso, N. Green, F. Paglieri, C. Reed (eds.), *Argument technologies: Theory, analysis and applications*, London, College Publications, forthcoming.
- Pagliari, F. (2016). "Don't worry, be gappy! On the unproblematic gappiness of fallacies". In F. Paglieri, L. Bonelli, S. Felletti (eds.), *The psychology of argument: Cognitive approaches to argumentation and persuasion*, London, College Publications, pp. 153-172.
- Bonelli, L., Felletti, S., Paglieri, F. (2016). "From argumentative crisis to critical arguments: How to argue in the face of danger". In G. Rogova, P. Scott (eds.), *Information fusion in crisis management*. Berlin: Springer, pp. 365-387.
- Pagliari, F. (2015). "Arguments, conflicts and decisions". In I. Poggi, F. D'Errico, L. Vincze, A. Vinciarelli

- (eds.), *Conflict and negotiation: social research and machine intelligence*, Berlin, Springer, pp. 117-136.
- Paglieri, F. (2013). "There's nothing like being free: default dispositions, judgments of freedom, and the phenomenology of coercion". In A. Clark, J. Kiverstein, T. Vierkant (eds.), *Decomposing the will*, Oxford University Press, Oxford, pp. 136-159.
- Paglieri, F. (2013). "Agreements as the grease (not the glue) of society: a cognitive and social science perspective". In S. Ossowski (ed.), *Agreement Technologies*, Berlin, Springer, pp. 43-52.
- Paglieri, F. (2012). "The irritation of doubt: when is it OK to scratch your beliefs?". In F. Paglieri, L. Tummolini, R. Falcone, M. Miceli (eds.), *The goals of cognition: essays in honour of Cristiano Castelfranchi*, London, College Publications, pp. 103-122.
- Paglieri, F. (2012). "Ulysses' will: self-control, external constraints, and games". In F. Paglieri (ed.), *Consciousness in interaction: the role of the natural and social context in shaping consciousness*, Amsterdam, John Benjamins, pp. 179-206.
- Hample, D., Paglieri, F., Na, L. (2012). "The costs and benefits of arguing: predicting the decision whether to engage or not". In F. van Eemeren, B. Garssen (eds.), *Topical Themes in Argumentation Theory*, Springer, Berlin, pp. 307-322.
- Paglieri, F. (2010). "Committed to argue: on the cognitive roots of dialogical commitments". In C. Reed, C. Tindale (eds.), *Dialectics, dialogue and argumentation. An examination of Douglas Walton's theories of reasoning*, London, College Publications, pp. 59-71.
- Paglieri, F., Castelfranchi, C. (2010). "In parsimony we trust: non-cooperative roots of linguistic cooperation". In A. Capone (ed.), *Perspectives on language use and pragmatics*, Lincom Europa, München, pp. 99-117.
- Paglieri, F. (2009). "Acceptance as conditional disposition". In A. Hieke, H. Leitgeb (eds.), *Reduction: between the mind and the brain*, Ontos-Verlag, Berlin, pp. 29-49.
- Paglieri, F., Woods, J. (2009). "Il problema degli entimemi: carità o parsimonia?". In P. Cantù, A. Cattani, I. Testa, P. Vidali (eds.), *Pratica e teoria dell'argomentazione*, Loffredo Editore, Napoli, pp. 109-122.
- Paglieri, F., Castelfranchi, C. (2006). "The Toulmin test: Framing argumentation within belief revision theories". In D. Hitchcock, B. Verheij (eds.), *Arguing on the Toulmin Model: New essays in argument analysis and evaluation*, Springer, Berlin, pp. 359-377.
- Paglieri, F., Castelfranchi, C. (2005). "Revising beliefs through arguments: bridging the gap between belief revision and argumentation in MAS". In I. Rahwan, P. Moratis, C. Reed (eds.), *Argumentation in Multi-Agent Systems*, Springer, Berlin, pp. 78-94.
- Paglieri, F. (2003). "Il gioco di ruolo come sistema complesso: conseguenze pedagogiche e terapeutiche". In A. Angiolillo, L. Giuliano, B. Sidoti (a cura di), *Inventare destini: il gioco di ruolo nelle scuole italiane*, Bari, La Meridiana, pp. 137-142.

Proceedings

- Paglieri, F. (2016). "Don't worry, be gappy! On the unproblematic gappiness of alleged fallacies". In P. Bondy, L. Benaquista (eds.), *Argumentation, Objectivity, and Bias: Proceedings of OSSA 2016*, CD-ROM, Windsor, OSSA, pp. 1-19.
- Paglieri, F. (2014). "On what matters for virtue argumentation theory". In F. Snoeck Henkemans, B. Garssen, G. Mitchell, D. Godden (eds.), *Proceedings of ISSA 2014*, Sic Sat, Amsterdam, forthcoming.
- Paglieri, F. (2013). "Argumentation, decision and rationality". In D. Mohammed, M. Lewinsky (eds.), *Virtues of Argumentation: Proceedings of OSSA 2013*, CD-ROM, Windsor, OSSA, pp. 1-12.
- Paglieri, F., Castelfranchi, C. (2012). "Trust in relevance". In S. Ossowski, G. Vouros, F. Toni (eds.), *Proceedings of Agreement Technologies 2012*, CEUR-WS.org, Tilburg, pp. 332-346.
- Villata, S., Paglieri, F., Tettamanzi, A., Falcone, R., da Costa Pereira, C., Castelfranchi, C. (2012). "Trusting the messenger and the message". In R. Falcone, S. Barber, J. Sabater-Mir, M. Singh (eds.), *Trust in Agent Societies (TRUST 2012)*, AAMAS, Valencia, pp. 79-93.
- Cionea, I., Hample, D., Paglieri, F. (2011). "A test of the argument engagement model in Romania". In F. Zenker (ed.), *Argumentation: Cognition & Community. Proceedings of OSSA 2011*, CD-ROM, OSSA, Windsor, pp. 1-15.
- Paglieri, F. (2011). "Commentary on "Cognitive effects of argument visualization tools" by Michael Hoffmann". In F. Zenker (ed.), *Argumentation: Cognition & Community. Proceedings of OSSA 2011*, CD-ROM, OSSA, Windsor, pp. 1-4.

- Pagliari, F., Woods, J. (2011). "Enthymemes: from reconstruction to understanding". In F. van Eemeren, B. Garssen, A. Blair, G. Mitchell (eds.), *Proceedings of ISSA 2010*, Sic Sat, Amsterdam, pp. 1415-1427.
- Hample, D., Paglieri, F., Na, L. (2011). "The costs and benefits of arguing: predicting the decision whether to engage or not". In F. van Eemeren, B. Garssen, A. Blair, G. Mitchell (eds.), *Proceedings of ISSA 2010*, Sic Sat, Amsterdam, pp. 718-732.
- Pagliari, F. (2009). "Ruinous arguments: Escalation of disagreement and the dangers of arguing". In H. Hansen, C. Tindale, R. Johnson, J. Blair (eds.), *Argument Cultures: Proceedings of OSSA 2009*, CD-ROM, OSSA, Windsor.
- Pagliari, F. (2007). "No more charity, please! Enthymematic parsimony and the pitfall of benevolence". In H. Hansen, C. Tindale, R. Johnson, A. Blair (eds.), *Dissensus and the search for common ground: Proceedings of OSSA 2007*, OSSA, Windsor.
- Pagliari, F., Castelfranchi, C. (2007). "Belief and acceptance in argumentation. Towards an epistemological taxonomy of the uses of argument". In J. A. Blair, F. H. van Eemeren, C. A. Willard (eds.), *Proceedings of ISSA 2006*, Sic Sat, Amsterdam, pp. 1011-1018.
- Pagliari, F., Castelfranchi, C. (2007). "What do we argue for? A goal-oriented taxonomy of the uses of argument". In C. Reed, F. Grasso, R. Kibble (eds.), *CMNA VII – Computational models of natural argument*, IJCAI, Hyderabad, pp. 42-48.
- Pagliari, F., Castelfranchi, C. (2006). "Menti e argomenti: per un'analisi cognitiva delle pratiche argomentative". In A. Greco, C. Penco, G. Sandini, R. Zaccaria (eds.), *Scienze cognitive e robotica*, Erga Edizioni, Genova, pp. 121-126.
- Pagliari, F., McKay, R. (2006). "Believing without accepting: The doxastic conception of delusions revised". In *Cervelli, persone e società. Atti del VII congresso nazionale SIFA*, Università Vita-Salute, Cesano Maderno (MI), pp. 113-115.
- McKay, R., Paglieri, F. (2006). "A computational model of the Capgras delusion". In B. M. Velichkovsky *et al.* (eds.), *Proceedings of the 2nd Biennial Conference on Cognitive Science*, Russian Association for Cognitive Studies, St. Petersburg, pp. 111-112.
- Pagliari, F. (2005). "See what you want, believe what you like: Relevance and likeability in belief dynamics". In L. Cañamero (ed.), *Agents that want and like: Motivational and emotional roots of cognition and action*, AISB, Hatfield UK, pp. 90-97.
- Pagliari, F., Castelfranchi, C. (2005). "Influence of social motivation over belief dynamics: A game-theoretical analysis". In B. Kokinov (ed.), *Advances in Cognitive Economics*, NBU Press, Sofia, pp. 202-213.
- Pagliari, F., Castelfranchi, C. (2005). "Arguments as belief structures: towards a Toulmin layout of doxastic dynamics?". In D. Hitchcock (ed.), *The uses of argument: Proceedings of OSSA 2005*, OSSA, Hamilton, pp. 356-367.
- Pagliari, F. (2004). "Data-oriented Belief Revision: towards a unified theory of epistemic processing". In E. Onaindia, S. Staab (eds.), *Proceedings of STAIRS 2004*, Amsterdam, IOS Press, pp. 179-190.
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Abstracts

- De Petrillo, F., Ventricelli, M., Ponsi, G., Paglieri, F., Addressi, E. (2013). "Waiting for the larger amount: do capuchin monkeys (*Sapajus apella*) show a magnitude effect in a delay choice task?". *Folia Primatologica* 84, pp. 264-265.
- Ventricelli, M., De Petrillo, F., Ponsi, G., Paglieri, F., Addressi, E. (2013). "Risk proneness in capuchin monkeys (*Sapajus apella*): does feeding ecology play a role?". *Folia Primatologica* 84, pp. 341-342.
- Addressi, E., Paglieri, F., Focaroli, V., Visalberghi, E. (2012). "An egg today? Or a hen tomorrow? Delay discounting for primary and secondary rewards in capuchin monkeys". *International Journal of Primatology*, forthcoming.
- Macchitella, L., De Petrillo, F., Focaroli, V., Evans, T., Beran, M., Paglieri, F., Addressi, E. (2011). "Does preference for a larger delayed reward necessarily indicate self-control? An evaluation of the validity of the intertemporal choice task in capuchin monkeys". *Folia Primatologica* 82, p. 260.

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- Focaroli, V., De Petrillo, F., Paglieri, F., Addressi, E. (2011). "Why capuchins monkeys (*Cebus apella*) have the patience of a saint? A comparative analysis of five primate species' performance in the intertemporal choice task". *Folia Primatologica* 82, p. 255.
- Ventricelli, M., Focaroli, V., De Petrillo, F., Macchitella, L., Paglieri, F., Addressi, E. (2011). "Response latency and self-directed behaviours by capuchin monkeys in an intemporal choice task". *Folia Primatologica* 82, pp. 268-269.

Book reviews

- Paglieri, F. (2013). "Critical notice of *Conductive Argument*". *Informal Logic* 33 (3), pp. 438-461.
- Paglieri, F. (2008). "Critical notice of *Reason Reclaimed*". *Informal Logic* 28 (2), pp. 170-192.
- Paglieri, F. (2004). "Walton's *Abductive Reasoning*". *Informal Logic* 24 (3), pp. 271-277.

Dissertations

- Paglieri, F. (2006). *Belief dynamics: from formal model to cognitive architectures, and back again*. PhD dissertation in Cognitive Sciences, University of Siena. Main advisor C. Castelfranchi; secondary advisor C. Pizzi.
- Paglieri, F. (2001). *Le ragioni del gioco. Funzioni biologiche del comportamento ludico: verso una teoria della mente in gioco*. BA thesis in Communication Sciences, University of Siena. Main advisor C. Castelfranchi; secondary advisor E. Bencivenga.

Conference talks and scientific presentations (sample)

- 2016 "La cura della ragione: prospettive e problemi per l'educazione al ragionamento", seminario di Logica e Filosofia della Scienza, Università "La Sapienza" di Roma, 13 December 2016
- 2016 "Fallacy theory in education. Why it doesn't work, and how it could", SIG-EARLI Conference, Ghent, BE, 23 August 2016
- 2015 "On the unproblematic gappiness of fallacies", colloquium lecture at the Dept. of Theoretical Philosophy, Groningen, NL, 30 September 2015
- 2015 "On the variability of temporal discounting: Motivational confounds, costs of delay, cultural effects, and time perception", invited lecture at the Institute of Molecular Medicine, University of Lisbon, PT, 8 June 2015
- 2015 "Social choice for one: On the rationality of intertemporal decisions", invited talk at the 38th annual symposium of the Society for the Quantitative Analyses of Behavior (SQAB), San Antonio, US, 21-23 May 2015
- 2014 "An argument in a haystack: What do we need for better argumentative analysis?", Frontiers and Connections between Argumentation Theory and NLP, Bertinoro, 21-25 July 2014
- 2014 "Trust, relevance and arguments", 12th ArgDiaP Conference: From Real Data to Argument Mining, Warsaw, 23-24 May 2014 (keynote talk)
- 2014 "A dialogue on the extended mind" (with M. Di Francesco), 6th Meeting on Neuroscience and Society, Padova, 14-16 May 2014
- 2013 "The role of conflict in argumentative decisions", International Workshop on Conflict and Communication, Rome, 29-31 October 2013
- 2013 "Argumentation, decision and rationality", 13th Workshop on Computational Models of Natural Arguments, Rome, 14 June 2013 (keynote talk)
- 2013 "Experimental evolutionary robotics for ecological rationality: The case of intertemporal choice", 1st Herbert Simon Society conference, New York, 8-10 April 2013
- 2012 "Trust in relevance", Agreement Technologies conference, Dubrovnik, 15-16 October 2012
- 2012 "Self-control by excellence", The Answers of Philosophy: SIFA 20th anniversary conference, Alghero, 15 September 2012
- 2012 "The future in mind: from self-awareness to self-control", Consciousness and Personal Identity, Rome, 27 February 2012
- 2011 "Intertemporal choice: what can we learn from past mistakes?", Philosophy & Cognitive Science seminar, Bochum, 7 July 2011

- 2011 "Argumentative decisions: the role of costs and benefits in persuasive argumentation", Conference Communication and Cognition, Neuchâtel, 27 January 2011
- 2010 "Enthymemes: from reconstruction to understanding", ISSA 2010 conference, Amsterdam, 2 July 2010
- 2010 "What are you waiting for? The effect of reward type on tolerance for delay in capuchins and humans", LRC Seminar, Atlanta, 22 February 2010
- 2009 "Self-control as a social problem", CNCC Final Conference, Edinburgh, 4 October 2009
- 2009 "Nobody likes to wait in vain: the evolutionary roots of impulsivity", Conference Evolution, Co-operation & Rationality, Bristol, 19 September 2009
- 2009 "Why argue? Towards a cost-benefit analysis of argumentation", Argumentation Day @ MALLOW 2009, Torino, 11 September 2009
- 2009 "Ruinous arguments: Escalation of disagreement and the dangers of arguing", OSSA 2009 conference, Windsor, 4 June 2009
- 2009 "Playing with oneself: Willpower, self-control, and game theory", Philosophy and History of Science seminar, Bristol, 29 April 2009
- 2008 "The self is not a free market: Cooperation and competition in intrapersonal dilemmas", CONTACT workshop, Bristol, 11 December 2008
- 2008 "Bundling problems: A critique of Ainslie's theory of willpower", PPNB 2008 conference, Edinburgh, 26 June 2008
- 2008 "Parsimonious enthymemes: How scant resources affect argument reconstruction", Philosophy and History of Science seminar, Bristol, 27 February 2008
- 2007 "Beyond temptations and distractions: Metacognitive skills for intertemporal coordination", CNCC Conference, Paris, 12-13 July 2007
- 2007 "From mindreading to mindchanging: the influence function of metacognition and its import for self-consciousness", EuroCogSci 2007, Delphi, 23-27 May 2007
- 2006 "The role of beliefs in goal dynamics: prolegomena to a constructive theory of intentions", ILIKS annual meeting, Trento, 30 November 2006
- 2006 "From mindreading to mindchanging: ToM, argumentation, and belief change", NIAS Workshop, Wassenaar, 26 September 2006
- 2006 "Argumentation and belief revision", Workshop Argumentation in Science Education, Bristol, 27-28 March 2006
- 2005 "Data, beliefs, and acceptances: Ontology and dynamics of doxastic states", ESF Exploratory Workshop, Siena, 17-19 November 2005
- 2005 "Influence of social motivation over belief dynamics: A game-theoretical analysis", Conference Cognitive Economics, Sofia, 5-8 August 2005
- 2004 "Data-oriented Belief Revision: towards a unified theory of epistemic processing", STAIRS 2004 symposium, Valencia, 23-24 August 2004
- 2004 "AGM belief revision vs. cognitive models", ILLC advanced seminar, Amsterdam, 26 February 2004

Research projects design, management, evaluation (sample)

Coordinator of the following research projects:

- *Intertemporal choices for primary and secondary rewards: how capuchin monkeys and humans discount time with food and tokens.* ASP General Small Grant (with E. Addessi), August 2009
- *L'impazienza vien mangiando? Scelta intertemporale, tipo di rinforzo e tempi di consumo: primati umani e non umani a confronto.* ISTC intramural grant (with E. Addessi), May 2009
- *Argomentazione e identità nella società della conoscenza: gli effetti della multiculturalità e delle nuove tecnologie.* Research project under CNR call "Promozione Ricerca 2005 - Progetto Giovani", May 2006
- *CONTACT: Consciousness in Interaction: The Role of the Natural and Social Environment in Shaping Consciousness.* CRP consortium for CNCC ESF-EuroCORES programme, January 2006
- *DiCSI: Le Dinamiche della Conoscenza nella Società dell'Informazione.* PRIN 2005 project, April 2005
- *UDK: Understanding the Dynamics of Knowledge.* ESF Exploratory Workshop, May 2004

- *Changing Minds: Cognitive, Computational and Logical Approaches to Belief Change*. NWO research workshop, February 2004

Research partner in the following projects:

- *CLARA: CLoud plAtform and smart underground imaging for natural Risk Assessment*. PON-MIUR, January 2014
- *PRISMA: PiattafoRme cloud Interoperabili per SMArt-government*. PON-MIUR, October 2012
- *L'amministrazione della giustizia in Italia: il caso della neurogenetica e delle neuroscienze*. Progetto premiale MIUR-CNR, April 2013
- *SINTELNET: European Network for Social Intelligence*. EU-FET Open CSA, June 2011

Member of the ESF Review Panel for the assessment of research proposals presented under the calls of the *European Science Foundation*, since May 2006

Member of the Advisory Board of the European Society for Multi-Agent Systems (EUMAS) for 2007-2009

Member Board of Directors of the European Association for Multi-Agent Systems (EURAMAS), since 2009.

Secretary/member of the Executive Board of the Italian Association for Cognitive Sciences (AISC), since 2013.

Chair of the Steering Committee for the European Conference on Argumentation (ECA), since 2013.

Further information and updates

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The treatment of personal data is authorized, in compliance with the Italian Law (D.L. 196/2003).

Roma, 01 November 2016

Signed,

FABIO PAGLIERI