

Curriculum Vitae – Fabio Paglieri

Personal Data

Born Savona, 8 March 1976
Office Via S. Martino della Battaglia 44, 00185 Roma, Italy
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E-mail fabio.paglieri@istc.cnr.it
Webpage <http://www.istc.cnr.it/it/people/fabio-paglieri>
Civil status Married, two sons
Position Researcher at the Institute for Cognitive Science and Technologies of the CNR, Roma

Education

2006 PhD in *Cognitive Sciences* (with honors), University of Siena, Italy
2001 MA in *Communication Sciences*, University of Siena, Italy. Final grade: 110/110 cum laude

Grants, contracts, bursaries and teaching experience

2010-... Permanent research position at the Institute for Cognitive Sciences and Technologies, CNR Roma, IT (since April 1, 2010)
2013 Instructor in “Logic and critical thinking” at the LUISS University, Rome (2 modules of 15 hours each)
2010 Selected as journal keeper for *Nature's* 2010 Post Doc Journal (first entry: April 2010)
2010 ESF Short Term Mobility grant, Georgia State University, Atlanta, US
2009-2010 American Society of Primatologists grant (with E. Addessi), Institute for Cognitive Sciences and Technologies, CNR Roma, IT
2009-2012 Assistant lecturer (“cultore della materia”) in the course on “Psychology and economics” (C. Castelfranchi) at the LUISS University, Rome
2007-2010 Research contract, Institute for Cognitive Sciences and Technologies, CNR Roma, IT
2008 ESF Short Term Mobility grant, University of Bristol, UK
2007-2008 Research grant, Consiglio Nazionale delle Ricerche, Roma, IT
2006-2007 Research contract, Institute for Cognitive Sciences and Technologies, CNR Roma, IT
2006 EU travel grant, University of Bristol, UK, and University of Oslo, NO
2005-2006 Research contract, University of Siena and Institute for Cognitive Sciences and Technologies, CNR Roma, IT
2001-2004 PhD fellowship in Cognitive Sciences, University of Siena, IT
2003-2004 Visiting scholar at the Institute for Logic, Language and Computation (ILLC), University of Amsterdam, NL
1998-1999 Erasmus/Socrates fellowship in Communication Sciences, University of Groningen, NL

Languages

Italian Native speaker
English Excellent fluency, both in speech and in writing

Computer skills

Excellent expertise with Windows and MacOS (Apple) operating systems

Good competences in web-design and mark-up languages (HTML)

Research interests

Cognitive and social psychology, cognitive primatology, philosophy of mind and theories of intentional action, behavioural economics, with special emphasis on the following areas:

- the role of time in decision-making (intertemporal choice, temporal preferences, time discounting, impulsivity, self-control)
- cognitive analysis of intentional processes, in particular re: interactions between motivational and epistemic factors (belief-mediated goal-processing)
- argumentation theories, critical thinking, and the study of persuasion and negotiation
- models of belief dynamics and theories of trust
- the role of social interactions and communication dynamics in the development of the self and of metacognitive capacities (consciousness, mindreading, anticipation)

Editorial activities

Naturejobs Postdoc Journal keeper for the year 2010, following public selection. List of entries:

- 07 April 2010: "Fight or flight?" (<http://www.nature.com/naturejobs/2010/100408/full/nj7290-1.html>)
- 22 April 2010: "The junior senior supervisor", *Nature* 464, p. 1233 (column)
(<http://www.nature.com/naturejobs/2010/100422/pdf/nj7292-1233b.pdf>)
- 28 July 2010: "Discipline beyond disciplines" (<http://www.nature.com/naturejobs/2010/100729/full/nj7306-1.html>)
- 19 January 2011: "Confessions of a procrastinator", *Nature* 469, p. 435 (column)
(<http://www.nature.com/naturejobs/2011/110120/pdf/nj7330-435a.pdf>)
- 16 February 2011: "The breeding of researchers" (<http://www.nature.com/naturejobs/2011/110217/full/nj7334-1.html>)

Associate Editor of *Topoi. An International Review of Philosophy*, jointly with Prof Ermanno Bencivenga, General Editor (since 2007) – sole Editor-in-chief from January 2012 onward

Editor-in-chief of *Sistemi Intelligenti* (since 2012)

Series editor of *Studies in Logic and Argumentation* (with D. Gabbay, T. Bench-Capon, P. M. Dung, M. Guarini, L. Rips, J. Woods), College Publications, London (since 2008)

Member of the Editorial Board of *Argument & Computation* (since 2010) and *Sistemi Intelligenti* (since 2009)

Ad hoc referee for the following journals (since 2004):

Artificial Intelligence; Synthese; Erkenntnis; IEEE Intelligent Systems; Journal of Philosophical Logic; Journal of Applied Logic; Topoi; Journal of Pragmatics; Psychonomic Bulletin & Review; Cognitive Processing; Cognitive Systems Research; Motivation & Learning; Argumentation; Argument & Computation; Informal Logic; Computers & Education; International Journal of Artificial Intelligence; JASSS; Giornale Italiano di Psicologia; Sistemi Intelligenti

Publications

Books

Paglieri, F., Castelfranchi, C. (in preparation). *Mindful arguments: a cognitive approach to argumentation*. College Publications, London.

Paglieri, F. (in preparation). *Saper aspettare*. Il Mulino, Bologna (collana "Farsi un'idea").

Journal articles

Paglieri, F., Mancini, F. (submitted). "The recovery effect: endowment meets intertemporal choice". *Acta Psychologica*, under review.

- Pagliari, F., Addessi, E., Sbaffi, A., Tasselli, I., Delfino, A. (submitted). "What are you waiting for? Effects of reward type on motivation in intertemporal choice". *Journal of Behavioral Decision Making*, under review.
- Addessi, A., Bellagamba, F., Delfino, A., De Petrillo, F., Focaroli, V., Macchitella, L., Maggiorelli, V., Pace, B., Pecora, G., Rossi, S., Sbaffi, A., Tasselli, M. I., Paglieri, F. (submitted). "Waiting by mistake: symbolic representation of rewards modulate intertemporal choice in human adults, children and capuchin monkeys (*Cebus apella*)". *Cognition*, under review.
- Pagliari, F. (in press). "Choosing to argue: towards a theory of argumentative decisions". Invited contribution for a special issue of the *Journal of Pragmatics*, forthcoming.
- Pagliari, F., Borghi, A., Colzato, L., Hommel, B., & Scorolli, C. (in press). "Heaven can wait: how religion modulates temporal discounting". *Psychological Research*, forthcoming.
- Pagliari, F., Castelfranchi, C., da Costa Pereira, C., Falcone, R., Tettamanzi, A., Villata, S. (in press). "Trusting the message and the messenger: feedback dynamics from information quality to source evaluation". *Computational and Mathematical Organization Theory*, forthcoming.
- Addessi, E., Paglieri, F., Beran, M., Evans, T., Macchitella, L., De Petrillo, F., Focaroli, V. (in press). "Delay choice vs. delay maintenance: different measures of delayed gratification in capuchin monkeys". *Journal of Comparative Psychology*, forthcoming.
- Beran, M., Evans, T., Paglieri, F., McIntyre, J., Addessi, E., Hopkins, W. (in press). "Chimpanzees (*Pan troglodytes*) can wait, when they choose to: a study with the hybrid delay task". *Animal Cognition*, forthcoming.
- Pagliari, F. (2013). "The costs of delay. Waiting vs. postponing in intertemporal choice". *Journal of the Experimental Analysis of Behavior* 99 (3), pp. 362-377.
- Pagliari, F., Focaroli, V., Bramlett, J., Tierno, V., McIntyre, J., Addessi, E., Evans, T., Beran, M. (2013). "The hybrid delay task: Can capuchin monkeys (*Cebus apella*) sustain a delay after an initial choice to do so?". *Behavioural Processes* 94, pp. 45-54.
- Pagliari, F. (2013). "Dalla fiducia nel sopruso alla fiducia nel diritto: riflessioni sulla crisi della politica italiana". *Sistemi Intelligenti* 25 (1), pp. 138-152.
- Pagliari, F. (2012). "Le intenzioni fra filosofia e scienze cognitive. Note sul convegno *Intentions: Philosophical and Empirical Issues*, Roma, 29-30 Novembre 2012". *Rivista di Filosofia Neo-Scolastica* 104 (4), pp. 777-783.
- Pagliari, F. (2012). "Argomentazione, decisione e razionalità". *Sistemi Intelligenti* 24 (3), pp. 415-431.
- Villata, S., Falcone, R., da Costa Pereira, C., Castelfranchi, C., Tettamanzi, A., Paglieri, F. (2012). "Comunicazione e fiducia: un modello ad agenti su qualità delle informazioni e valutazione delle fonti". *Sistemi Intelligenti* 24 (3), pp. 559-579.
- Pagliari, F. (2012). "Quale futuro per *Sistemi Intelligenti*?" . *Sistemi Intelligenti* 24 (2), pp. 357-365.
- Pagliari, F. (2012). "Estendere la volontà: si può fare?". *Sistemi Intelligenti* 24 (1), pp. 87-98.
- Evans, T., Beran, M., Paglieri, F., Addessi, E. (2012). "Delaying gratification for food and tokens in capuchin monkeys (*Cebus apella*) and chimpanzees (*Pan troglodytes*): When quantity is salient, symbolic stimuli do not improve performance". *Animal Cognition* 15, pp. 539-548.
- Addessi, E., Paglieri, F., Focaroli, V. (2011). "The ecological rationality of delay tolerance: insights from capuchin monkeys". *Cognition* 119, pp. 142-147.
- Pagliari, F., Woods, J. (2011). "Enthymemes: from reconstruction to understanding". *Argumentation* 25 (2), pp. 127-139
- Pagliari, F., Woods, J. (2011). "Enthymematic parsimony". *Synthese* 178, pp. 461-501.
- Pagliari, F. (2010). "La struttura temporale dell'azione intenzionale: illusione della volontà o illusione delle neuroscienze?". *Sistemi Intelligenti* 22 (2), pp. 347-355.
- Pagliari, F., Castelfranchi, C. (2010). "Why arguing? Towards a costs-benefits analysis of argumentation". *Argument & Computation* 1 (1), pp. 71-91.
- Pagliari, F. (2009). "La filosofia sperimentale: distinzioni e cautele". *Sistemi Intelligenti* 21 (2), pp. 355-369.
- Pagliari, F., Castelfranchi, C. (2008). "More than control freaks: Evaluative and motivational functions of goals". *Behavioral and Brain Sciences* 31 (1), pp. 35-36.
- Pagliari, F., Castelfranchi, C. (2008). "Decidere il futuro: scelta intertemporale e teoria degli scopi". *Giornale*

Italiano di Psicologia 35 (4), pp. 743-776 (target article).

Pagliari, F., Castelfranchi, C. (2008). "Il futuro non è deciso: risposte ai commenti". *Giornale Italiano di Psicologia* 35 (4), pp. 807-824 (reply to commentaries).

Pagliari, F., Castelfranchi, C. (2008). "Cambiare la mente: mindreading, azione intenzionale e coscienza". *Sistemi Intelligenti* 20 (3), pp. 489-520.

Pagliari, F., Manzotti, R. (2008). "La coscienza nelle scienze cognitive". *Sistemi Intelligenti* 20 (3), pp.365-370.

Pagliari, F. (2007). "Changing minds: The role of beliefs in cognitive dynamics". *Synthese* 155 (2), pp. 163-166.

Castelfranchi, C., Paglieri, F. (2007). "The role of beliefs in goal dynamics: Prolegomena to a constructive theory of intentions". *Synthese* 155 (2), pp. 237-263.

Pagliari, F. (2006). "Regole di gioco e norme sociali: crescere fra obbedienza e trasgressione". *Cittadini in crescita* 2/2006, pp. 44-61.

Pagliari, F. (2005). "Play, games, and philosophy". *Topoi* 24 (2), pp. 117-123.

Pagliari, F. (2005). "Playing by and with the rules: Norms and morality in play development". *Topoi* 24 (2), pp. 149-167.

Pagliari, F. (2003). "Progettare il gioco. Elementi di interazione ludica nel nuovo parco". *Il Veltro* 47, pp. 295-310.

Pagliari, F. (2002). "Credendo di giocare. Verso un'interpretazione cognitivista dei processi ludici". *Sistemi Intelligenti* 14 (3), pp. 371-415.

Edited books

Pagliari, F., Tummolini, L., Falcone, R., Miceli, M. (eds.) (2012). *The goals of cognition: essays in honour of Cristiano Castelfranchi*. London, College Publications, 870 pp.

Pagliari, F. (ed.) (2012). *Consciousness in interaction: the role of the natural and social environment in shaping consciousness*. Amsterdam, John Benjamins, 404 pp.

Edited journal issues

Pagliari, F. (ed.) (2012). Title: *Argomentazione, processi cognitivi e nuove tecnologie*. Special issue of *Sistemi Intelligenti*, 24 (3), December 2012.

Pagliari, F., Tsakiris, M., Vierkant, T. (eds.) (2009). Title: *Consciousness studies*. Special issue of *Psyche*, 15 (1), February 2009.

Pagliari, F., Manzotti, R. (eds.) (2008). Title: *La coscienza nelle scienze cognitive*. Special issue of *Sistemi Intelligenti*, 20 (3), December 2008.

Pagliari, F. (ed.) (2007). Title: *Changing minds: The role of beliefs in cognitive dynamics*. Special issue of *Synthese: Knowledge, Rationality, and Action*, 155 (2), March 2007.

Pagliari, F. (ed.) (2005). Title: *Play, games and philosophy*. Special issue of *Topoi*, 24 (2), September 2005.

Book chapters

Pagliari, F. (2013). "There's nothing like being free: default dispositions, judgments of freedom, and the phenomenology of coercion". In A. Clark, J. Kiverstein, T. Vierkant (eds.), *Decomposing the will*, Oxford University Press, Oxford, pp. 136-159.

Pagliari, F. (2013). "Agreements as the grease (not the glue) of society: a cognitive and social science perspective". In S. Ossowski (ed.), *Agreement Technologies*, Berlin, Springer, pp. 43-52.

Pagliari, F. (2012). "The irritation of doubt: when is it OK to scratch your beliefs?". In F. Paglieri, L. Tummolini, R. Falcone, M. Miceli (eds.), *The goals of cognition: essays in honour of Cristiano Castelfranchi*, London, College Publications, pp. 103-122.

Pagliari, F. (2012). "Ulysses' will: self-control, external constraints, and games". In F. Paglieri (ed.), *Consciousness in interaction: the role of the natural and social context in shaping consciousness*, Amsterdam, John Benjamins, pp. 179-206.

Hample, D., Paglieri, F., Na, L. (2012). "The costs and benefits of arguing: predicting the decision whether to engage or not". In F. van Eemeren, B. Garssen (eds.), *Topical Themes in Argumentation Theory*, Springer, Berlin, pp. 307-322.

- Paglieri, F. (2010). "Committed to argue: on the cognitive roots of dialogical commitments". In C. Reed, C. Tindale (eds.), *Dialectics, dialogue and argumentation. An examination of Douglas Walton's theories of reasoning*, London, College Publications, pp. 59-71.
- Paglieri, F., Castelfranchi, C. (2010). "In parsimony we trust: non-cooperative roots of linguistic cooperation". In A. Capone (ed.), *Perspectives on language use and pragmatics*, Lincom Europa, München, pp. 99-117.
- Paglieri, F. (2009). "Acceptance as conditional disposition". In A. Hieke, H. Leitgeb (eds.), *Reduction: between the mind and the brain*, Ontos-Verlag, Berlin, pp. 29-49.
- Paglieri, F., Woods, J. (2009). "Il problema degli entimemi: carità o parsimonia?". In P. Cantù, A. Cattani, I. Testa, P. Vidali (eds.), *Pratica e teoria dell'argomentazione*, Loffredo Editore, Napoli, pp. 109-122.
- Paglieri, F., Castelfranchi, C. (2006). "The Toulmin test: Framing argumentation within belief revision theories". In D. Hitchcock, B. Verheij (eds.), *Arguing on the Toulmin Model: New essays in argument analysis and evaluation*, Springer, Berlin, pp. 359-377.
- Paglieri, F., Castelfranchi, C. (2005). "Revising beliefs through arguments: bridging the gap between belief revision and argumentation in MAS". In I. Rahwan, P. Moratis, C. Reed (eds.), *Argumentation in Multi-Agent Systems*, Springer, Berlin, pp. 78-94.
- Paglieri, F. (2003). "Il gioco di ruolo come sistema complesso: conseguenze pedagogiche e terapeutiche". In A. Angiolillo, L. Giuliano, B. Sidoti (a cura di), *Inventare destini: il gioco di ruolo nelle scuole italiane*, Bari, La Meridiana, pp. 137-142.

Proceedings

- Paglieri, F. (2013). "Argumentation, decision, and rationality". In D. Mohammed, M. Lewinsky (eds.), *Virtues of Argumentation: Proceedings of OSSA 2013*, CD-ROM, Windsor, OSSA, forthcoming.
- Paglieri, F., Castelfranchi, C. (2012). "Trust in relevance". In S. Ossowski, G. Vouros, F. Toni (eds.), *Proceedings of Agreement Technologies 2012*, CEUR-WS.org, Tilburg, pp. 332-346.
- Villata, S., Paglieri, F., Tettamanzi, A., Falcone, R., da Costa Pereira, C., Castelfranchi, C. (2012). "Trusting the messenger and the message". In R. Falcone, S. Barber, J. Sabater-Mir, M. Singh (eds.), *Trust in Agent Societies (TRUST 2012)*, AAMAS, Valencia, pp. 79-93.
- Cionea, I., Hample, D., Paglieri, F. (2011). "A test of the argument engagement model in Romania". In F. Zenker (ed.), *Argumentation: Cognition & Community. Proceedings of OSSA 2011*, CD-ROM, OSSA, Windsor, pp. 1-15.
- Paglieri, F. (2011). "Commentary on "Cognitive effects of argument visualization tools" by Michael Hoffmann". In F. Zenker (ed.), *Argumentation: Cognition & Community. Proceedings of OSSA 2011*, CD-ROM, OSSA, Windsor, pp. 1-4.
- Paglieri, F., Woods, J. (2011). "Enthymemes: from reconstruction to understanding". In F. van Eemeren, B. Garssen, A. Blair, G. Mitchell (eds.), *Proceedings of ISSA 2010*, Sic Sat, Amsterdam, pp. 1415-1427.
- Hample, D., Paglieri, F., Na, L. (2011). "The costs and benefits of arguing: predicting the decision whether to engage or not". In F. van Eemeren, B. Garssen, A. Blair, G. Mitchell (eds.), *Proceedings of ISSA 2010*, Sic Sat, Amsterdam, pp. 718-732.
- Paglieri, F. (2009). "Ruinous arguments: Escalation of disagreement and the dangers of arguing". In H. Hansen, C. Tindale, R. Johnson, J. Blair (eds.), *Argument Cultures: Proceedings of OSSA 2009*, CD-ROM, OSSA, Windsor.
- Paglieri, F. (2007). "No more charity, please! Enthymematic parsimony and the pitfall of benevolence". In H. Hansen, C. Tindale, R. Johnson, A. Blair (eds.), *Dissensus and the search for common ground: Proceedings of OSSA 2007*, OSSA, Windsor.
- Paglieri, F., Castelfranchi, C. (2007). "Belief and acceptance in argumentation. Towards an epistemological taxonomy of the uses of argument". In J. A. Blair, F. H. van Eemeren, C. A. Willard (eds.), *Proceedings of ISSA 2006*, Sic Sat, Amsterdam, pp. 1011-1018.
- Paglieri, F., Castelfranchi, C. (2007). "What do we argue for? A goal-oriented taxonomy of the uses of argument". In C. Reed, F. Grasso, R. Kibble (eds.), *CMNA VII – Computational models of natural argument*, IJCAI, Hyderabad, pp. 42-48.

- Paglieri, F., Castelfranchi, C. (2006). "Menti e argomenti: per un'analisi cognitiva delle pratiche argomentative". In A. Greco, C. Penco, G. Sandini, R. Zaccaria (eds.), *Scienze cognitive e robotica*, Erga Edizioni, Genova, pp. 121-126.
- Paglieri, F., McKay, R. (2006). "Believing without accepting: The doxastic conception of delusions revised". In *Cervelli, persone e società. Atti del VII congresso nazionale SIFA*, Università Vita-Salute, Cesano Maderno (MI), pp. 113-115.
- McKay, R., Paglieri, F. (2006). "A computational model of the Capgras delusion". In B. M. Velichkovsky *et al.* (eds.), *Proceedings of the 2nd Biennial Conference on Cognitive Science*, Russian Association for Cognitive Studies, St. Petersburg, pp. 111-112.
- Paglieri, F. (2005). "See what you want, believe what you like: Relevance and likeability in belief dynamics". In L. Cañamero (ed.), *Agents that want and like: Motivational and emotional roots of cognition and action*, AISB, Hatfield UK, pp. 90-97.
- Paglieri, F., Castelfranchi, C. (2005). "Influence of social motivation over belief dynamics: A game-theoretical analysis". In B. Kokinov (ed.), *Advances in Cognitive Economics*, NBU Press, Sofia, pp. 202-213.
- Paglieri, F., Castelfranchi, C. (2005). "Arguments as belief structures: towards a Toulmin layout of doxastic dynamics?". In D. Hitchcock (ed.), *The uses of argument: Proceedings of OSSA 2005*, OSSA, Hamilton, pp. 356-367.
- Paglieri, F. (2004). "Data-oriented Belief Revision: towards a unified theory of epistemic processing". In E. Onaindia, S. Staab (eds.), *Proceedings of STAIRS 2004*, Amsterdam, IOS Press, pp. 179-190.
- Paglieri, F. (2004). "Cambiare idea: dai modelli formali della belief revision ad architetture cognitive per agenti realistici". In *Lavoro e scienze cognitive: ambienti, tecnologie, attività – Atti del II convegno nazionale AISC*, Interaction Design Institute, Ivrea (TO), pp. 59-61.
- Paglieri, F., Castelfranchi, C. (2004). "Argumentation and data-oriented belief revision: on the two-sided nature of epistemic change". In F. Grasso, G. Carenini, C. Reed (eds.), *Proceedings CMNA IV*, ECAI, Valencia, pp. 5-12.

Abstracts

- Addressi, E., Paglieri, F., Focaroli, V., Visalberghi, E. (2012). "An egg today? Or a hen tomorrow? Delay discounting for primary and secondary rewards in capuchin monkeys". *International Journal of Primatology*, forthcoming.
- Macchitella, L., De Petrillo, F., Focaroli, V., Evans, T., Beran, M., Paglieri, F., Addressi, E. (2011). "Does preference for a larger delayed reward necessarily indicate self-control? An evaluation of the validity of the intertemporal choice task in capuchin monkeys". *Folia Primatologica* 82, p. 260.
- De Petrillo, F., Focaroli, V., Macchitella, L., Rossi, S., Paglieri, F., Addressi, E. (2011). "Delay discounting for primary and secondary rewards in capuchin monkeys". *Folia Primatologica* 82, p. 252.
- Focaroli, V., De Petrillo, F., Paglieri, F., Addressi, E. (2011). "Why capuchin monkeys (*Cebus apella*) have the patience of a saint? A comparative analysis of five primate species' performance in the intertemporal choice task". *Folia Primatologica* 82, p. 255.
- Ventricelli, M., Focaroli, V., De Petrillo, F., Macchitella, L., Paglieri, F., Addressi, E. (2011). "Response latency and self-directed behaviours by capuchin monkeys in an intertemporal choice task". *Folia Primatologica* 82, pp. 268-269.

Book reviews

- Paglieri, F. (in press). "Critical notice of *Conductive Argument*". *Informal Logic*, forthcoming.
- Paglieri, F. (2008). "Critical notice of *Reason Reclaimed*". *Informal Logic* 28 (2), pp. 170-192.
- Paglieri, F. (2004). "Walton's *Abductive Reasoning*". *Informal Logic* 24 (3), pp. 271-277.

Dissertations

- Paglieri, F. (2006). *Belief dynamics: from formal model to cognitive architectures, and back again*. PhD dissertation in Cognitive Sciences, University of Siena. Main advisor C. Castelfranchi; secondary advisor C. Pizzi.
- Paglieri, F. (2001). *Le ragioni del gioco. Funzioni biologiche del comportamento ludico: verso una teoria della mente in gioco*. BA thesis in Communication Sciences, University of Siena. Main advisor C. Castelfranchi; secondary

Conference talks and scientific presentations (sample)

- 2012 "Trust in relevance", Agreement Technologies conference, Dubrovnik, 15-16 October 2012
- 2012 "Self-control by excellence", The Answers of Philosophy: SIFA 20th anniversary conference, Alghero, 15 September 2012
- 2012 "The future in mind: from self-awareness to self-control", Consciousness and Personal Identity, Rome, 27 February 2012
- 2011 "Intertemporal choice: what can we learn from past mistakes?", Philosophy & Cognitive Science seminar, Bochum, 7 July 2011
- 2011 "Argumentative decisions: the role of costs and benefits in persuasive argumentation", Conference Communication and Cognition, Neuchâtel, 27 January 2011
- 2010 "Enthymemes: from reconstruction to understanding", ISSA 2010 conference, Amsterdam, 2 July 2010
- 2010 "What are you waiting for? The effect of reward type on tolerance for delay in capuchins and humans", LRC Seminar, Atlanta, 22 February 2010
- 2009 "Self-control as a social problem", CNCC Final Conference, Edinburgh, 4 October 2009
- 2009 "Nobody likes to wait in vain: the evolutionary roots of impulsivity", Conference Evolution, Co-operation & Rationality, Bristol, 19 September 2009
- 2009 "Why argue? Towards a cost-benefit analysis of argumentation", Argumentation Day @ MALLOW 2009, Torino, 11 September 2009
- 2009 "Ruinous arguments: Escalation of disagreement and the dangers of arguing", OSSA 2009 conference, Windsor, 4 June 2009
- 2009 "Playing with oneself: Willpower, self-control, and game theory", Philosophy and History of Science seminar, Bristol, 29 April 2009
- 2008 "The self is not a free market: Cooperation and competition in intrapersonal dilemmas", CONTACT workshop, Bristol, 11 December 2008
- 2008 "Bundling problems: A critique of Ainslie's theory of willpower", PPNB 2008 conference, Edinburgh, 26 June 2008
- 2008 "Parsimonious enthymemes: How scant resources affect argument reconstruction", Philosophy and History of Science seminar, Bristol, 27 February 2008
- 2007 "Beyond temptations and distractions: Metacognitive skills for intertemporal coordination", CNCC Conference, Paris, 12-13 July 2007
- 2007 "From mindreading to mindchanging: the influence function of metacognition and its import for self-consciousness", EuroCogSci 2007, Delphi, 23-27 May 2007
- 2006 "The role of beliefs in goal dynamics: prolegomena to a constructive theory of intentions", ILIKS annual meeting, Trento, 30 November 2006
- 2006 "From mindreading to mindchanging: ToM, argumentation, and belief change", NIAS Workshop, Wassenaar, 26 September 2006
- 2006 "Argumentation and belief revision", Workshop Argumentation in Science Education, Bristol, 27-28 March 2006
- 2005 "Data, beliefs, and acceptances: Ontology and dynamics of doxastic states", ESF Exploratory Workshop, Siena, 17-19 November 2005
- 2005 "Influence of social motivation over belief dynamics: A game-theoretical analysis", Conference Cognitive Economics, Sofia, 5-8 August 2005
- 2004 "Data-oriented Belief Revision: towards a unified theory of epistemic processing", STAIRS 2004 symposium, Valencia, 23-24 August 2004
- 2004 "AGM belief revision vs. cognitive models", ILLC advanced seminar, Amsterdam, 26 February 2004

Research projects design, management, evaluation (sample)

Coordinator of the following research projects:

- *Intertemporal choices for primary and secondary rewards: how capuchin monkeys and humans discount time with food and tokens*. ASP General Small Grant (with E. Addessi), August 2009
- *L'impazienza vien mangiando? Scelta intertemporale, tipo di rinforzo e tempi di consumo: primati umani e non umani a confronto*. ISTC intramural grant (with E. Addessi), May 2009
- *Argomentazione e identità nella società della conoscenza: gli effetti della multiculturalità e delle nuove tecnologie*. Research project under CNR call "Promozione Ricerca 2005 – Progetto Giovani", May 2006
- *CONTACT: Consciousness in Interaction: The Role of the Natural and Social Environment in Shaping Consciousness*. CRP consortium for CNCC ESF-EuroCORES programme, January 2006
- *DiCSI: Le Dinamiche della Conoscenza nella Società dell'Informazione*. PRIN 2005 project, April 2005
- *UDK: Understanding the Dynamics of Knowledge*. ESF Exploratory Workshop, May 2004
- *Changing Minds: Cognitive, Computational and Logical Approaches to Belief Change*. NWO research workshop, February 2004

Member of the ESF Review Panel for the assessment of research proposals presented under the calls of the *European Science Foundation*, since May 2006

Member of the Advisory Board of the European Society for Multi-Agent Systems (EUMAS) for 2007-2009

Member of the Board of Directors of the European Association for Multi-Agent Systems (EURAMAS), since December 2009.

Further information and updates

Institutional homepage: <http://www.istc.cnr.it/it/people/fabio-paglieri>

The treatment of personal data is authorized, in compliance with the Italian Law (D.L. 675/1996).

Roma, 30 June 2013

Signed,

FABIO PAGLIERI